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Richard S. Ruback is a professor at Harvard Business School and a coauthor with Royce Yudkoff of the HBR Guide to Buying a Small Business (Harvard Business Review Press, 2017).

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HBR Guide to Buying a Small Business (Audiobook) by ...

Thanks for writing the HBR Guide on Buying a Small Business. I have been lightly looking into doing something similar for the last couple years and ran into dead ends with the people that I knew in the accounting, venture capital and private equity worlds. Thus, I really appreciate how accessible you made this activity.

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Richard S. Ruback is a professor at Harvard Business School and a coauthor with Royce Yudkoff of the HBR Guide to Buying a Small Business (Harvard Business Review Press, 2017).

Why More MBAs Should Buy Small Businesses

Book Description. Produced by BizBuySell, the Internet's largest and most active marketplace for businesses and franchises for sale, written in conjunction with Ed Pendarvis, Founder of The Business Buyers University, this guide provides a detailed overview of the business buying process.

The BizBuySell Guide to Buying a Small Business

In the HBR Guide to Buying a Small Business, Harvard Business School professors Richard Ruback and Royce Yudkoff help you:Determine if this path is right for youRaise capital for your acquisitionFind and evaluate the right prospectsAvoid the pitfalls that could derail your searchUnderstand why a "dull" business might be the best investmentNegotiate a potential deal with the sellerAvoid deals that fall through at the last minute.

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Richard S. Ruback is a professor at Harvard Business School and a coauthor with Royce Yudkoff of the HBR Guide to Buying a Small Business (Harvard Business Review Press, 2017).

Buying Your Way into Entrepreneurship

Before you sign on the dotted line, read this guide for advice on evaluating franchise opportunities. View PDF (2.42 MB) When you buy a franchise, you may be able to sell goods and services that have instant name recognition, and get training and support that can help you succeed.